

Saputo

Foodservice

MVP (Most Valuable Partner) Program

A Branded Premium Dairy Products Program that Saves You Money

The more you buy, the more you earn!



1. Mozzarella – earn \$0.05/lb.

- Mozzarella or Provolone Loaves and Shreds
- **Minimum** 10-20 cases/wk
- Includes – Lugano, Gardenia, Stella, Saputo GOLD

2. Mozzarella – earn \$0.10/lb.

- Mozzarella or Provolone Loaves and Shreds
- **Minimum** 21+ cases/wk
- Includes – Lugano, Gardenia, Stella, Saputo GOLD

3. Premium Mozzarella – earn \$0.15/lb.

- Mozzarella Loaves and Shreds
- **Minimum** 31-40 cases/wk
- Includes – Saputo GOLD cases ONLY

4. Premium Mozzarella – earn \$0.20/lb.

- Mozzarella Loaves and Shreds
- **Minimum** 41+ cases/wk
- Includes – Saputo GOLD cases ONLY

5. Specialty+ - earn \$0.15/lb.

- **Minimum** 5+ cases/wk
- Includes – *Parmesan, Asiago, Romano, Blue, Gorgonzola, Goat, Pressed, Feta, Kasserli, Imports*

6. Fluid – earn \$0.05/lb.

- Ice Cream Mix, Half & Half, Milks, Whipping Cream
- **Minimum** 5+ cases/week
- Includes – DairyStar

7. Fluid – earn \$0.10/lb.

- Aerosol, PC Creamers
- **Minimum** 5+ cases/week
- Includes – DairyStar

TO GET REBATE:

Completely fill out this form. Attach your distributor invoices with the eligible product(s) circled as proof-of-purchase or distributor velocity reports that contain manufacturer item numbers, specific invoice numbers, dates and purchase prices on a quarterly basis.

- Q1 January - March 2025; submit by April 30, 2025
- Q2 April - June 2025; submit by July 31, 2025
- Q3 July - Sept 2025; submit by Oct 31, 2025
- Q4 Oct - Dec 2025; submit by Jan 31, 2026

OPTION 1:

Submit your quarterly rebates online at:

fspromos4u.com/Saputo

and enter Access Code:

SaputoMVP2025

Or go to: **SaputoMVPProgram.com**



OPTION 2:

Mail your rebate form and proof-of-purchase on a quarterly basis to:

**Saputo MVP Program
PO Box 2050-S4
Brownsdale, MN 55918**

Mail REBATE TO:

Name: _____ Title: _____

Business Name: _____

Street Address (No PO Boxes): _____

City: _____ State: _____ Zip: _____

Phone: _____

Email: _____

Yes, I would like to receive offers, product and program information via email.

Primary Distributor: _____

Distributor City: _____ State: _____

Saputo Sales Rep: _____

Broker Rep: _____ Broker Location: _____

Broker Rep Email: _____

Terms & Conditions:

Offer good on qualifying Saputo® product purchases from January 1, 2025 – December 31, 2025, at the listed rates per pound. Please submit your purchases on a quarterly basis if you want to be paid quarterly. All submissions must be postmarked by January 31, 2026. Redemptions paid on case purchases from month of MVP Program enrollment. Offer DOES NOT APPLY TO PRIVATE LABEL PRODUCTS, and no retroactive payments will be made under this MVP Program. Operator account agrees to forfeit all other discounts or rebates from Saputo Cheese USA Inc. (SAPUTO) to participate in the MVP Program. Eligible cases may not be used in conjunction with any other SAPUTO rebates, promotions or offers, unless otherwise noted. Invoice(s) preferred. Handwritten invoices are not valid. Distributor recaps allowed if they include distributor name, operator name, invoice number, SAPUTO product item number and description, number of cases ordered, and date purchased. Please allow 4-6 weeks for processing. Rebate will be mailed to operators ONLY. Only foodservice establishments are eligible to participate in this MVP Program; distributors are not eligible. SAPUTO will determine the definition of 'distributor.' Offer good only in USA and void where taxed, prohibited or otherwise restricted by law. SAPUTO is not responsible for lost, late, damaged, misdirected, or postage-due mail. SAPUTO reserves the right to alter or discontinue any aspects of this program at any time and to audit request for payment.

For more information call 1-800-225-1418 or visit SaputoMVPProgram.com



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Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
MOZZARELLA CHEESE				
1006512	Stella®	Mozzarella Whole Milk Loaf	8/6#	
1006507	Stella®	Mozzarella Special Part Skim Loaf	8/6#	
1008893	Lugano®	Mozzarella Whole Milk Loaf	8/6#	
1008876	Lugano®	Mozzarella Part Skim Loaf	8/6#	
1009312	Gardenia®	Mozzarella Whole Milk (White) Loaf	8/6#	
1006704	Gardenia®	Mozzarella Part Skim (Red) Loaf	8/6#	
1009310	Gardenia®	Mozzarella Part Skim (White) Loaf	8/6#	
1006525	Stella®	Mozzarella Whole Milk Shred	6/5#	
1006515	Stella®	Mozzarella Part Skim Shred	6/5#	
1006524	Stella®	Mozzarella Part Skim Feather Shred	4/5#	
1008899	Lugano®	Mozzarella Whole Milk Feather Shred	6/5#	
1008902	Lugano®	Mozzarella Part Skim Feather Shred	6/5#	
1006706	Gardenia®	Mozzarella Whole Milk Feather Shred	6/5#	
1009313	Gardenia®	Mozzarella Whole Milk Shred (White)	4/5#	
1009311	Gardenia®	Mozzarella Part Skim Shred (White)	4/5#	
1006521	Stella®	50/50: PS Mozz / Smk Prov Shred	6/5#	
1009294	Stella®	50/50: WM Mozz/No Smk Prov Shred	6/5#	
1009052	Stella®	50/50: PS Mozz/WM Mozz Shred	6/5#	
1017844	Stella®	50/50: WM Mozz/WH Cheddar	6/5#	
1017613	Stella®	90/10: PS Mozz/No Smoked Provolone	6/5#	
1017614	Stella®	95/5: PS Mozz/Dry Grated Parmesan	6/5#	
1009293	Stella®	Pizza Shredded Blend	6/5#	
1008924	Lugano®	50/50: WM Mozz/N Smk Prov Shred	6/5#	
1017710	Lugano®	50/25/25: WM Mozz/No Smoke Provolone/Muenster	4/5#	
1017702	Lugano®	60/20/20: PS Mozz/N Smk Prov/Muenster	4/5#	
1017769	Lugano®	70/10/10/10: WM Mozz/N Smk Prov/Wh Chedd/Muenster	4/5#	
1006707	Gardenia®	80/10/10: PS Mozz/ NS Prov/ Ch Shred	6/5#	
1017705	Gardenia®	80/10/10: WM Mozz/N Smk Prov/Y Chedd	6/5#	
1006543	Stella®	Provolone Smoked Salame	2/6#	
1008956	Stella®	Provolone No-Smoke Salame	2/6#	
1006546	Stella®	Provolone Smoked Salame	6/6#	
1006540	Stella®	Provolone Smoked Salame	3/12#	
1008932	Stella®	Provlone No-Smoke Salame	6/6#	
1006544	Stella®	Provolone No-Smoke Salame	3/12#	





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MOZZARELLA CHEESE				
1006731	Gardenia®	Provolone No Smoke (Red)	3/12#	
1009292	Stella®	Provolone No-Smoke Feather Shred	6/5#	
1006522	Stella®	Quattro Formaggi™ Shred	4/5#	
1009258	Saputo®	50/50: WM Mozz/No Smk Prov-GOLD	6/5#	
1009394	Saputo®	50/50: WM Mozz/PS Mozz NY Blend-GOLD	6/5#	
1008905	Stella®	60/30/10: WM Mozz/PS Mozz/N Smk Prov	6/5#	
1017706	Lugano®	50/50: PS Mozz/Smk Prov	4/5#	
1017616	Lugano®	70/10/10/10: WM Mozz/N Smk Prov/Wh Chedd/Muenster	4/5#	
1008904	Lugano®	Mozzarella Whole Milk Diced	6/5#	
1071615	Gardenia®	Mozzarella Whole Milk Diced	6/5#	
1017707	Gardenia®	75/25 WM Mozz/N Smoked Provolone	6/5#	
1017984	Saputo®	Asadero Loaf	8/6#	
PREMIUM MOZZARELLA CHEESE				
1008996	Saputo®	Mozzarella Whole Milk Loaf -GOLD	8/6#	
1008997	Saputo®	Mozzarella Part Skim Loaf -GOLD	8/6#	
1009073	Saputo®	Mozzarella Whole Milk Diced-GOLD	6/5#	
1008998	Saputo®	Mozzarella Whole Milk Shred-GOLD	6/5#	
1008999	Saputo®	Mozzarella Part Skim Shred-GOLD	6/5#	
1009257	Saputo®	50/50: WM Mozz/No Smk Prov Shred -GOLD	6/5#	
1009393	Saputo®	50/50: WM Mozz/PS Mozz NY Blend Shred -GOLD	6/5#	
1009258	Saputo®	50/50: WM Mozz/No Smk Prov Diced -GOLD	6/5#	
1009394	Saputo®	50/50: WM Mozz/PS Mozz NY Blend Diced -GOLD	6/5#	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
SPECIALTY CHEESE				
1006585	Stella®	Asiago Mild 1/2 Wheel Clear Wax	1/11#	
1006589	Stella®	Asiago Mellow 1/2 Wheel Brown Wax	1/11#	
1006587	Stella®	Asiago Mellow Wheel Brown Wax	2/22#	
1009782	Stella®	Asiago Aged 1/4 Wheel Black Wax	4/5#	
1006590	Stella®	Asiago Aged 1/2 Wheel Black Wax	1/11#	
1006591	Stella®	Asiago Aged Wheel Black Wax	2/22#	
1006592	Stella®	Asiago Aged Wheel NW	2/22#	
1006586	Stella®	Asiago Mellow Shred (Toppers®) 1/16"	4/2.5#	
1006621	Stella®	Asiago Mellow Shredded 1/16"	2/5#	
1006597	Stella®	Fontinella® Wheel Clear Wax	1/10#	
1006695	Stella®	Fontinella® Wheel Clear Wax w/ lbl	2/20#	
1006594	Stella®	Fontinella® Wheel Clear Wax	2/24#	
1006579	Stella®	Parmesan 1/2 Wheel Black Wax	1/10#	
1006576	Stella®	Parmesan Wheel - No Wax	1/20#	
1006574	Stella®	Parmesan Wheel Black Wax	2/20#	
1006575	Stella®	Parmesan Wheel No Wax	2/20#	
1006613	Stella®	Parmesan Dry Grated Bag	4/5#	
1008971	Stella®	Parmesan Dry Grated Carton	6/5#	
1006605	Stella®	Blend Parm & Romano Dry Grated Bag	4/5#	
1006615	Stella®	Parmesan Shred (Toppers®) 1/16"	4/2.5#	
1006616	Stella®	Parmesan Shred (Fine) 1/16"	2/5#	
1006614	Stella®	Parmesan Shred (Fine) 1/16"	4/5#	
1006609	Stella®	Parmesan Freshly Grated	4/5#	
1009168	Stella®	Parmesan, Shaved	2/5#	
1010358	Stella®	Shaved Caesar Bld Parmesan/Asiago/Romano	2/5#	
1008735	Stella®	Shaved Blend Parmesan/Medium Asiago/Romano	4/5#	
1006571	Stella®	Romano 1/2 Wheel Black Wax	1/10#	
1006573	Stella®	Romano Wheel No Wax	2/20#	
1006572	Stella®	Romano Wheel Black Wax	2/20#	
1006611	Stella®	Romano Fresh Grated	4/5#	
1017764	Stella®	Romano Dry Grated Bag	4/5#	
1017148	Treasure Cave®	Blue Cheese Wheel	1/6#	
1017865	Treasure Cave®	Blue Cheese Wheel Mild & Creamy	1/6#	
1016947	Treasure Cave®	Blue Cheese Crumbles 3/4"	4/2.5#	
1017861	Treasure Cave®	Blue Cheese Crumbles Mild & Creamy	4/2.5#	
1016964	Treasure Cave®	Blue Cheese Crumbles	1/5#	
1016959	Treasure Cave®	Blue Cheese Crumbles	4/5#	
1017860	Treasure Cave®	Blue Cheese Crumbled Mild & Creamy	4/5#	
1009086	Treasure Cave®	Blue Cheese Wheel	1/6#	
1017147	Treasure Cave®	Gorgonzola Wheel	1/6#	
1016946	Treasure Cave®	Gorgonzola Wheel	1/6#	
1016949	Treasure Cave®	Gorgonzola Crumbles	4/2.5#	
1016948	Treasure Cave®	Gorgonzola Crumbles	1/5#	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
SPECIALTY CHEESE				
1016960	Treasure Cave®	Gorgonzola Crumbles	4/5#	
1016596	Black Creek®	Cheddar White Sharp Block	1/10#	
1016669	Black Creek®	Cheddar White Mild Block	1/10#	
1008113	Black Creek®	Cheddar Yellow Sharp	1/10#	
1016600	Black Creek®	Cheddar White Mild Block	1/40#	
1008112	Black Creek®	Cheddar Yellow 3 Year	1/40#	
1016571	Black Creek®	Cheddar Yellow Medium Loaf	2/5#	
1016597	Black Creek®	Cheddar Yellow Sharp Loaf	2/5#	
1016594	Great Midwest®	Cheddar Yellow Mild Loaf	2/5#	
1016986	Great Midwest®	Cheddar White Sharp 2 year	2/5#	
1008771	Great Midwest®	Cheddar White Ghost Pepper Loaf	2/5#	
7002776	Great Midwest®	Muenster Loaf orange rind	6/5#	
1017983	Great Midwest®	Muenster Loaf White	8/5#	
1016665	Great Midwest®	Cheddar White Feather Shred	6/5#	
1016599	Black Creek®	Cheddar Yellow Sharp Fancy Shred	4/5#	
1016670	Great Midwest®	Cheddar Yellow Mild Fancy Shred	4/5#	
1016595	Great Midwest®	Cheddar Yellow Mild Std Shred	4/5#	
1009658	Black Creek®	Cheddar Yellow Feather Shred	4/5#	
1009660	Black Creek®	Cheddar White Feather Shred	4/5#	
1009810	Black Creek®	Cheddar White Xsharp Feather Shred	4/5#	
1010355	Black Creek®	Cheddar Yellow Xsharp Feather Shred	4/5#	
1016593	Great Midwest®	50/50: Cheddar Yellow/Monterey Jack Fancy Shred Blend	4/5#	
1016592	Great Midwest®	50/50: Cheddar Yellow/Monterey Jack Std Shred Blend	4/5#	
1016668	Great Midwest®	Colby Jack Block	2/5#	
1009074	Lorraine®	Lorraine Original	2/6#	
1016746	Great Midwest®	Monterey Jack Feather Shred	4/5#	
1016667	Great Midwest®	Monterey Jack Block	1/10#	
1008431	Great Midwest®	Monterey Jack Habanero Pepper loaf	2/5#	
1016747	Great Midwest®	Monterey Jack Standard Shred	4/5#	
1016742	Great Midwest®	Pepper Jack Block	1/40#	
1009815	Great Midwest®	Pepper Jack Block	2/5#	
1016743	Great Midwest®	Pepper Jack Feather Shred	6/5#	
1017931	Black Creek®	Cheddar White Ghost Pepper Shred	4/2.5#	
1017935	Black Creek®	Monterey Jack Habanero Pepper Feather Shred	4/2.5#	
1017934	Black Creek®	Cheddar Yellow Mango Habanero Feather Shred	4/2.5#	
1017936	Black Creek®	Monterey & Colby Jack 3 Pepper Feather Shred	4/2.5#	
1017891	Great Midwest®	Colby Feather Shred	4/5#	
1017892	Great Midwest®	Colby Jack Feather Shred	4/5#	
1017890	Great Midwest®	Muenster Feather Shred	4/5#	
1017893	Great Midwest®	Pepepr Jack Feather Shred	4/5#	
1017894	Great Midwest®	Swiss Feather Shred	4/5#	
7002527	Great Midwest®	Colby	2/6#	
7002529	Great Midwest®	Colby Jack	2/6#	

7002528	Great Midwest®	Colby	4/13#	
7002530	Great Midwest®	Colby Jack	4/13#	
7002319	Stella®	Swiss Baby Loaf	2/7# RW	
7002321	Stella®	Swiss Sandwich Cut Grd A	2/8# RW	
7000005	Stella®	Swiss Baby Wheel	2/4.5# RW	
1007415	Nikos®	Feta Loaf, Vac Pack	2/6#	
7000412	Nikos®	Feta Pail	2/9#	
7002557	Nikos®	Feta Pail w/ reback labels	2/9#	
7002547	Nikos®	Feta Pail	1/27#	
7002566	Nikos®	Feta Crumbles	4/2.5#	
7001463	Nikos®	Feta Crumbles	4/5#	
1017998	Nikos®	Kasseri Wheel Clear Wax	1/10#	
1016812	Great Midwest®	Cheddar Yellow Cube, Mild	1/5#	
1016666	Great Midwest®	Colby Jack Cubes	4/5#	
1010378	Great Midwest®	Pepper Jack Cubes	1/5#	
7000001	Stella®	Provolone Smoked Slices no interleaf	8/1.5#	
7000002	Stella®	Mozzarella Slices w/interleaf	8/1.5#	
7002777	Great Midwest®	Swiss Slices	8/1.5#	
1010191	Montchevre®	Goat Crumble Tray	2/2#	
1009932	Montchevre®	Goat Crumble Bag	2/2#	
1009936	Montchevre®	Goat Crumble Bag	5/1#	
1009885	Montchevre®	Plain Log	12/10.5 oz	
1009895	Montchevre®	Garlic & Herb Log	12/10.5 oz	
1009896	Montchevre®	Honey Log	12/10.5 oz	
1012744	Montchevre®	Pumpkin Spice Log	12/10.5 oz	
1009912	Montchevre®	Cranberry/Cinnamon Log	12/10.5 oz	
1009892	Montchevre®	Blueberry Vanilla Log	12/10.5 oz	
1009950	Montchevre®	Rondin Log	2/2#	
1010152	Montchevre®	Honey Rondin Log	2/2#	
1009955	Montchevre®	Lemon/Blueberry Rondin Log	2/2#	
1009953	Montchevre®	Cranberry/Cinnamon Rondin Log	2/2#	
1009965	Montchevre®	Chevre Bulk	2/4#	
1009970	Montchevre®	Chevre Bulk	2/8#	
1009870	Montchevre®	Chevre Bulk	1/20#	
1019968	Montchevre®	Chevre Bulk	2/5#	
1010215	Montchevre®	Goat White Cheddar Chunks	12/8 oz	
1010209	Montchevre®	Bucheron	2/2.2#	
7000418	Alpenhaus®	Swiss Gruyere King Cuts	2/5.5#	
7000266	BAUER	Butterkase / Butter Cheese Loaf	3/6#	
7000091	El Cortijo®	Manchego DO 3MO Wheel RW	2/7#	
7000305	il Giardino®	Parmesan Reggiano Quarter	1/18#	
7000435	King's Choice®	Havarti Plain	1/9#	
7000429	King's Choice®	Gouda Wheel Red Wax	1/8#	
7000854	Joan of Arc®	Brie 3KG 60% Wheel	1/6.5#	
7000199	Maitre D'	Brie Wheel	2/2.2#	
7000295	Port Salut	Port Salut Wheel	1/5#	
1017545	Prima Donna	Prima Donna Maturo Wedge	4/5.5#	
7002310	Wensleydale Creamery	Wensleydale Cranberry Half Moon	4/2.8#	
7002312	Wensleydale Creamery	Wensleydale Smoked Cheddar Block	2/2.8# RW	



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FLUID - ICE CREAM MIX				
1002753	DairyStar	2% Vanilla Lowfat Soft Serve	2/2.5 gal	
1002754	DairyStar	2% Chocolate Lowfat Soft Serve	2/2.5 gal	
1002845	DairyStar	14% Ice Cream Mix	2/2.5 gal	
1002846	DairyStar	10% Chocolate Ice Cream Mix	2/2.5 gal	
1003899	DairyStar	2% Vanilla Lowfat Soft Serve	6/64 oz	
1011856	DairyStar	10% Vanilla Ice Cream Mix Clean Lbl	2/2.5 gal	
1011853	DairyStar	5% Vanilla Reduced Fat Ice Cream Mix	6/64oz	
1011854	DairyStar	5% Chocolate Reduced Fat Ice Cream Mix	6/64oz	
1011855	DairyStar	5% Vanilla Reduced Fat Ice Cream Mix	2/2.5 gal	
1011857	DairyStar	5% Chocolate Reduced Fat Ice Cream Mix	2/2.5 gal	
FLUID - HALF & HALF				
1002807	DairyStar	Half N Half	12/32 oz	
1002828	DairyStar	18% Light Cream	12/32 oz	
FLUID - LACTOSE FREE MILK				
1016295	DairyStar	Lactose Free Fat Free Milk	24/8 oz	
1003808	DairyStar	Lactose Free Non Fat Milk	6/64 oz	
FLUID - SPECIALTY MILK				
1002838	DairyStar	1% Low Fat Milk Bottle	24/8 oz	
1002839	DairyStar	1% Low Fat Chocolate Milk Bottle	24/8 oz	
1002841	DairyStar	2% Reduced Fat Milk Carton	6/64 oz	
1003813	DairyStar	1% Low Fat Chocolate Milk Carton	6/64 oz	
1003818	DairyStar	Whole Milk Carton	6/64 oz	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
FLUID - TETRA MILK				
7002656	DairyStar	1 % MILK Chocolate Tetra Pak	24/8 oz	
7002666	DairyStar	1 % Milk Tetra Pak	24/8 oz	
FLUID - WHIPPING CREAM				
1002808	DairyStar	36% Heavy Cream	12/32 oz	
1002840	DairyStar	Sweetened Whipping Cream	6/64 oz	
1003196	DairyStar	40% Heavy Cream	12/32 oz	
1003811	DairyStar	DSTR SWEETENED WHIP CRM 64 OZ 6/CS	6/64 oz	
1016863	DairyStar	DSTR 36 % HVY CREAM 64 OZ 6/CS	6/64 oz	
FLUID - AEROSOL				
1002849	DairyStar	Non-Dairy Dessert Topping	12/15 oz	
1002851	DairyStar	Extra Creamy Dairy Whipped Topping	12/15 oz	
1004014	DairyStar	Original Dairy Whipped Topping	12/15 oz	
FLUID - PC CREAMERS				
1002655	DairyStar	Aseptic Original Dairy Star	384ct	
1002656	DairyStar	Aseptic Fr Vanilla Dairy Star	288ct	
1002762	DairyStar	Aseptic Half N Half	360ct 3/8oz	